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Getting Started with SEA Using the SEA Pathway

A guided webcast for suppliers on how to select the best SEA pathway

Use the backward and forward arrows on each slide to navigate from one slide to the next





Objectives

- What is our level of urgency?
- What do we want to achieve?
- What are the steps to improving performance, visibility, and collaboration?



SEA Pathway

A step by step guide to selecting the right SEA resources to achieve your goals





What's Important to YOU?

- → Improve my on-time, lead time, quality, and cost performance
- → Gain more visibility and opportunities for new business
- → Collaborate with and learn from other suppliers who are doing the right things

Click on the one that best describes what's important to your business right now



Improve Performance

Improve my on-time, lead time, quality, and cost performance

- Now how urgent is your need to improve performance?
 - Not too urgent you should stop here and not proceed - go back and select another path
 - → Very urgent good, then click here





Improving Performance

- Join as SEA Performing Member
- Attend the "Getting Started with the SEA Roadmap" webcast
- → Follow the step by step process that follows



Improving Performance Workflow Getting Started

Click on the red box text to go and take the action suggested.

Burning Platform

Create an Annual Improvement Plan

Select Champions & Process Owners

Train Process Owners Process Owner Forum

Quarterly Performance Review

Schedule your management team into the "LES for Managers" webcast Register and attend the "Annual Improvement Plan" webcast

Option: Strategic Planning Workshop

Register and attend "Assign Process Owners" webcast

Option: Strategic Planning Workshop Register and attend "Roadmap Process Owner" webcast

Option: Managing Process Improvement Workshop Register all
Process Owners
into the "Process
Owner Forum"

Register and attend the "How to prepare the Quarterly Report" webcast

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SE Accelerating Supply Chain Performance





Improving Performance Workflow

Click on the red box text to go and take the action suggested.

Map Value Streams

Assign & Train Value Stream Process Owner

Select & Assign Master Trainers

Kaizen Leader

Register and attend the "Value-Stream Mapping" webcast

Option: Management Planning Workshop

Register and attend the "Managed Process Owner" webcast

Option: Managing Process Improvement Workshop Register and attend the "Master Trainer" webcast

Option: Workforce Development Workshops Register and attend "Kaizen Leader" webcast

Option: Kaizen Leader Workshop

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Gain Visibility

- Gain more visibility and opportunities for new business
- Now how urgent is your need to gain visibility?
 - → Not too urgent you should stop here and not proceed - go back and select another path
 - → Very urgent good, then click here



Gain More Visibility

- → Join as SEA Performing Member
- → Attend the "Getting Started with the SEA Roadmap" webcast
- Complete the "Improving Performance" Workflow"
- → Follow the step by step process that follows





Gain More Visibility Workflow

Improving Performance Workflow

Keynote

SAC Application

Benchmark Site Visits

Customer Briefings

Substantially complete the Improving Performance Workflow - achieve SEA certification Make Keynote presentations at CEO conferences

Video goes on Youtube and VCASMO Apply for membership in the Supplier Advisory Council

Get site visit ready and schedule two or more site visits per year Speak at customer briefings

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Collaborate

- Collaborate with and learn from other suppliers who are doing the right things
- Now how urgent is your need to collaborate?
 - → Not too urgent you should stop here and not proceed - go back and select another path
 - → Very urgent good, then click here

Collaborate

- → Join as SEA Performing Member
- → Attend the "Getting Started with the SEA Roadmap" webcast
- Follow the step by step process that follows

S E Accelerating Supply Chain Performance



Collaborate Workflow

CEO Conferences

Site Visits

Individual Site Visits

Supply Chain Summits

CEOs, senior
leaders, and
owners can meet
and collaborate at
SEA Conferences
with other
suppliers and
customers.

Supplier site visits are open to members and you can benchmark and learn from the best. SEA Suppliers are always willing to host an informal visit.

Many visits lead to partnerships that strengthen both companies.

Interact with
customers and
other suppliers on
issues that
significantly impact
your plans for the
future.

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Thank You



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