

Southern California Manufacturing Group(SCMG) Panel



Brad Hart

CEO, Roberts Tool Company, Inc.

Mr. Hart is CEO of Roberts Tool Company, Inc. that manufactures precision parts for the aerospace industry. Mr. Hart has 20 years experience in aerospace manufacturing, and has spent the last 6+ years implementing Lean manufacturing at Roberts Tool Company. He holds a BS in Mechanical Engineering from University of Colorado.

William Tudor

Vice President

Omikron Engineering

David Fisher

President

S&H Machine

Marzel Neckien

President

W Machine Works



www.thescmg.com

Dramatic Results Using Collaboration

The Future of
Aerospace Supply Chains

The SCMG

W Machine Works Inc.
San Fernando, CA
www.thewmw.com

RTC
ROBERTS TOOL COMPANY, INC.
Roberts Tool Company, Inc.
Chatsworth, CA
www.robertstool.net

S&H
MACHINES
Manufacturing Excellence
Burbank, CA
www.shmachine.com

VANDERHORST BROTHERS, INC.
Vanderhorst Brothers, Inc.
Simi Valley, CA
www.vbinc.com

SCMG
Southern California Manufacturing Group

MELKES
Melker Machine Inc.
South El Monte, CA
www.melkes.com

SUPERIOR
THREAD ROLLING COMPANY
Superior Thread Rolling Co. Inc.
Arleta, CA
www.superiorthread.com

OMIKRON Engineering, Inc.
Omikron Engineering Inc.
Northridge, CA

Strength in Numbers

✈ Annual Sales for 2007:	\$57,690,000
✈ Estimated Annual Sales for 2008:	\$65,020,000
✈ Customers Served:	210
✈ AS9100 / ISO9001 Certification:	7
✈ Total Square Footage:	181,000
✈ Direct Employees:	185
✈ Engineers:	16
✈ Inspectors:	20
✈ Support Staff:	106

Our Mission

- ✈ The SCMG is a consortium of companies
- ✈ Committed to world-class manufacturing
 - ✈ high quality parts-faster- competitive price
- ✈ We believe in:
 - ✈ Process maturity
 - ✈ Supply chain management
 - ✈ Investing in technology
 - ✈ The power of group accountability

Customer Perspective

- ✈ Our customers benefit from our continuous improvement efforts accelerated by
 - ✈ Created by our exchange of ideas
 - ✈ Sharing of best practices
 - ✈ Collaborative efforts

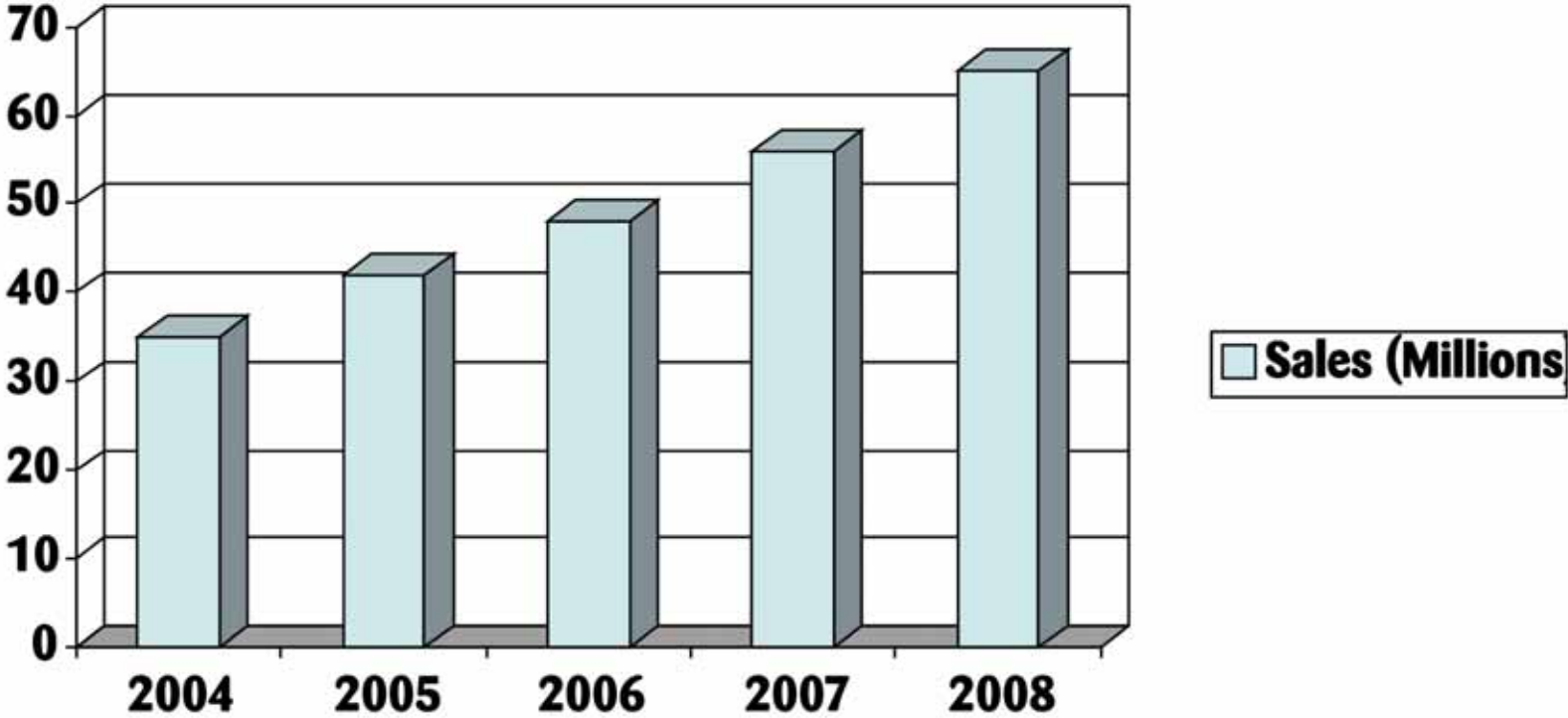
History

- ✈ Founded in 2004 by David Fisher
- ✈ Hired Moderator in 2005
- ✈ Added first new member
- ✈ Created BestRFQ
- ✈ Incorporating in 2008

Values

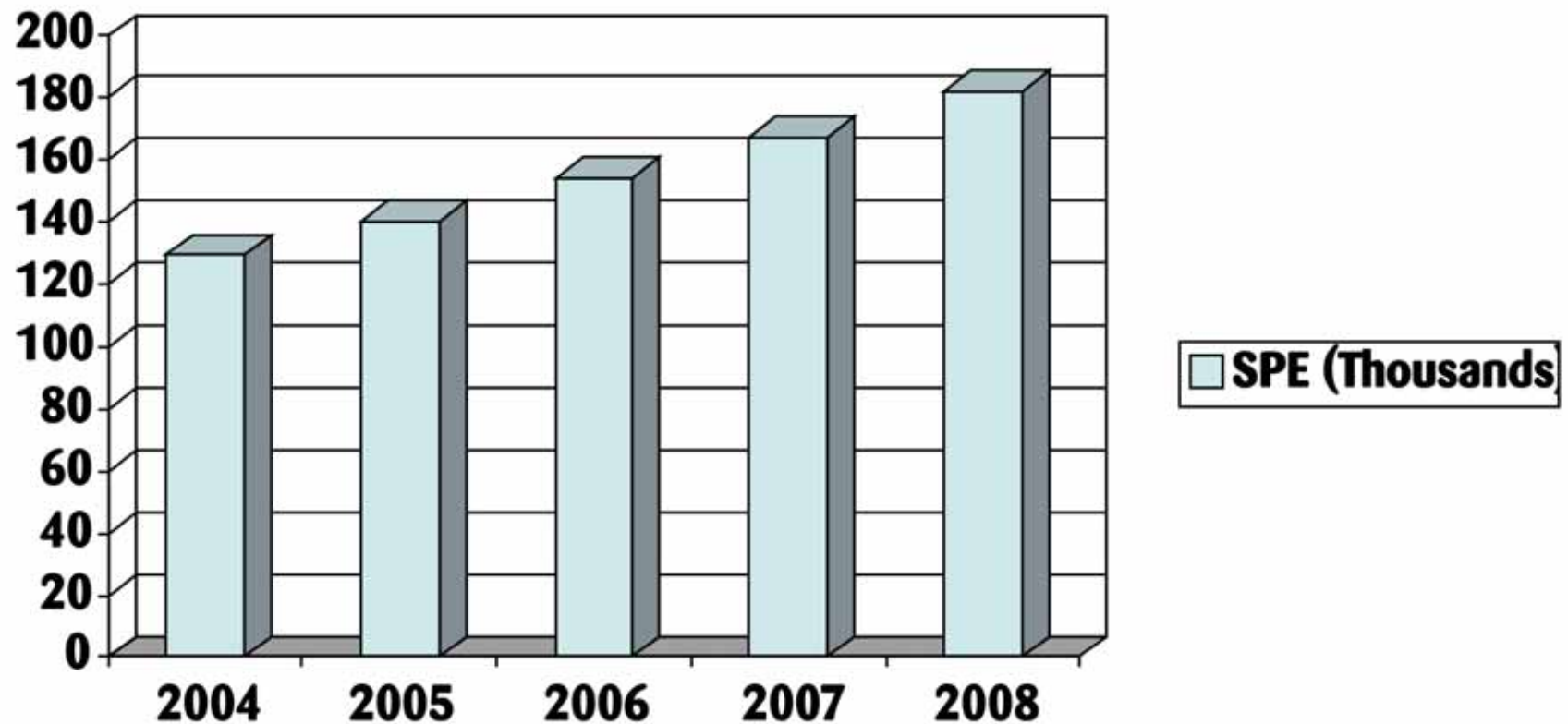
- ✈ Trust
- ✈ Commitment /Performance
- ✈ Change
- ✈ Profit/Value
- ✈ Accountability-Sharing -Participation
- ✈ Friendship

SCMG Sales Results



SCMG Results

Sales per Employee



The Power of Collaboration

Tackling the Big Issues

- ✈ Accountability for Strategic Planning and Financials
- ✈ Continuous Recruiting
- ✈ Shared Training
- ✈ Outside Processing Management
- ✈ Sharing of Best Practices
- ✈ Disruptive Innovations (Best RFQ)

Thank you

*Its not what you know or who you know,
but who knows you.*

-Susan RoAne