



**CLARK TECHNOLOGY  
SYSTEMS, INC**

**FAITH D. CLARK  
PRESIDENT**

**NOVEMBER 11, 2009**

**Thanks  
for  
Serving**



# COMPANY PROFILE

- ✓ **FOUNDED 1987, BY FAITH & RON CLARK, LOCATED IN CENTRAL PENNSYLVANIA**
- ✓ **SELF-CERTIFIED, WOMAN-OWNED, SMALL BUSINESS**
- ✓ **33 EMPLOYEES, 42,000 SQFT SHOP SPACE**
- ✓ **CERTIFIED PIPE WELDING**
- ✓ **API-614/618 CONSOLES, PACKAGED SYSTEMS**





**INDUSTRIAL  
RAFT SYSTEM**

**ACCESSORY SYSTEMS**



**PACKAGED  
SYSTEM**

# INDUSTRY PARTNERS ...



**DRESSER-RAND.**



**ExxonMobil**

**VOITH**



**ALSTOM**

**AIR  
PRODUCTS** 



# MEASURABLE RESULTS

RESULTS	AFTER 9 MONTHS
OTD	100%
QUALITY (CUSTOMER COMPLAINTS)	0
INVENTORY TURNS	42% INCREASE
PROFIT/DIRECT LABOR HR	17% INCREASE





# IMPROVEMENT JOURNEY

RESULTS IMPROVEMENT	HOW WE DID IT
OTD	VALUE STREAM MAP ENGINEERING
QUALITY	STANDARD WORK
PROFIT / DIRECT LABOR HOUR	OPPORTUNITY TEAMS/MINI KAIZEN
EMPLOYEES PARTICIPATE	COMPANY DECISIONS/ MAKE A DIFFERENCE IN THEIR JOBS

**THANK YOU**

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**MEET US  
OUTSIDE  
THE BOX**

