

Graco Supply & Integrated Services



SEA Keynote Presentation

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Tim Holland

CEO/President



Graco Supply & Integrated Services

Company Overview

- Family owned and operated 1959-2002
- Revenue 2009 ~ \$40M, 64 employees
- Aerospace focused Value Added Distributor
 - Fort Worth, TX (HQ)
 - Wichita, KS
 - Tulsa, OK
 - Jasper, GA
 - High Point, NC

ISO9001/AS9120 Certified



Graco Supply & Integrated Services

Distribute, Package and Manage Inventories of Industrial/Specialty Supplies for Aerospace

- Paints- Primers and Topcoats
- Structural/General Adhesives
- Sealants/Tapes
- Lubricants/Greases
- Consumables used in Composite Manufacturing

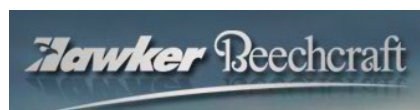




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Customers

Bell Helicopter **TEXTRON**





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Measurable Results

Results	After 6 months
On-time Delivery	30% Improvement
Quality	41% Reduction of Defectives
Sales per Employee	8% Increase



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Improvement Journey

Results Improvements	How We Did It
On-Time Delivery	Mini-Kaizen, Task Team, Standardized Process
Quality	Mini-Kaizen, Task Team, Standardized Process
Sales Per Employee	Efficiencies gained - Attrition / no replacement



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Thank You!

www.gracosupply.com
tholland@gracosupply.com

1001 Miller Ave.
Fort Worth, TX 76105
(817) 535 3200 X260