Who Moved My Customer?



Michael G. Beason

Founder and Chairman, Supplier Excellence Alliance

- Developer of the SEA Lean Enterprise System, Roadmap, and Process Maturity Model
- + Chairman, CEO, L5 Performance Systems
- Chairman, Corazon de Vida Foundation
- Chairman, ECO Generations, Inc.
- Partner, Xcaret Holdings, Inc.
- ✤ Partner, Blackstone Antiquities, LLC
- ✤ Past Chairman, California Baldrige Program





Who Moved My Cheese Workshop

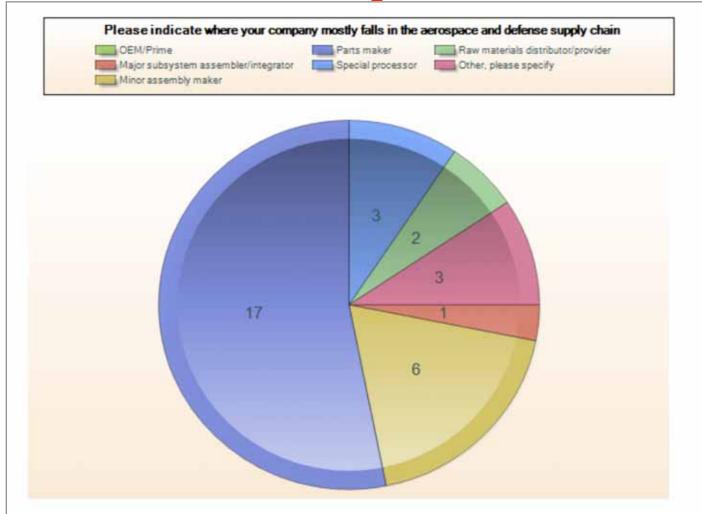
The Writing on the Wall

Noticing small changes early helps you to adapt to the bigger changes that are to come





Who Responded?

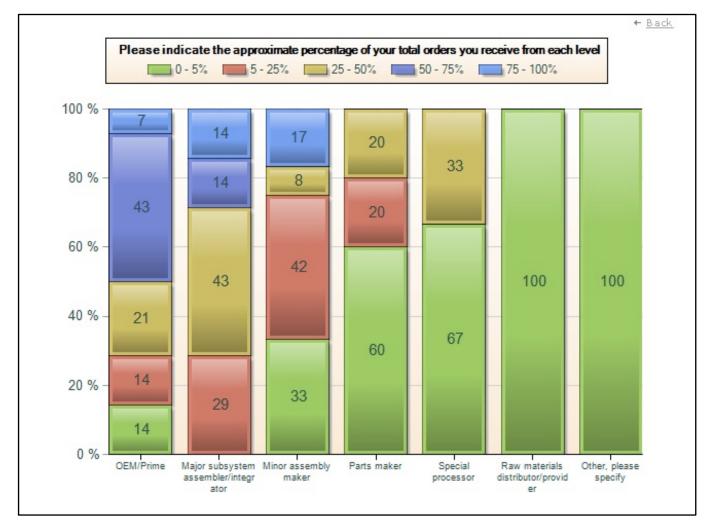


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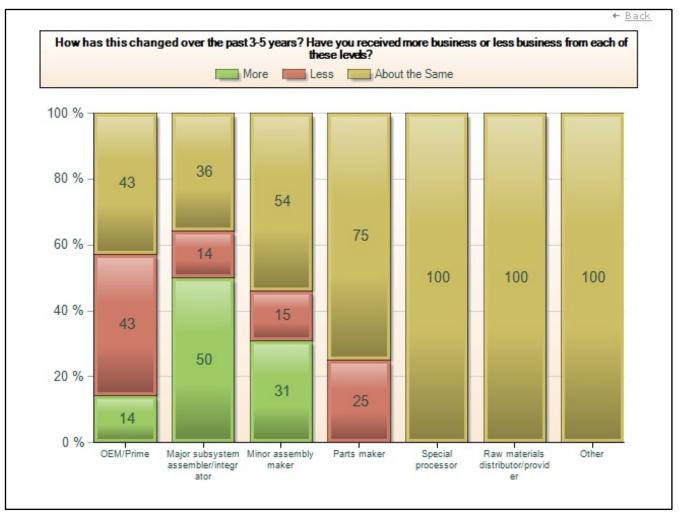
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Current Business



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How is it changing?



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What's Changing

- What are examples of how our business has changed?
- How do we prepare for the changes in our supply chains?

