

Supplier Keynote



Bill McGinnis

President & CEO, National Technical Systems

Mr. McGinnis is President and CEO of NTS and is also a member of the Board of Directors. He has been with National Technical Systems for over 28 years and has held many roles in the organization. Currently he is responsible for planning, organization, budgeting, and directing all management and operational activities for NTS and all its subsidiaries. He is a focused and decisive leader with a solid track record of optimizing revenue, profit and competitive edge. Mr. McGinnis holds a Bachelor's of Science in Mechanical Engineering from the University of Massachusetts at Lowell.





Engineering
Services



SEA Keynote Presentation

William C. McGinnis

Chief Executive Officer

NATIONAL TECHNICAL SYSTEMS

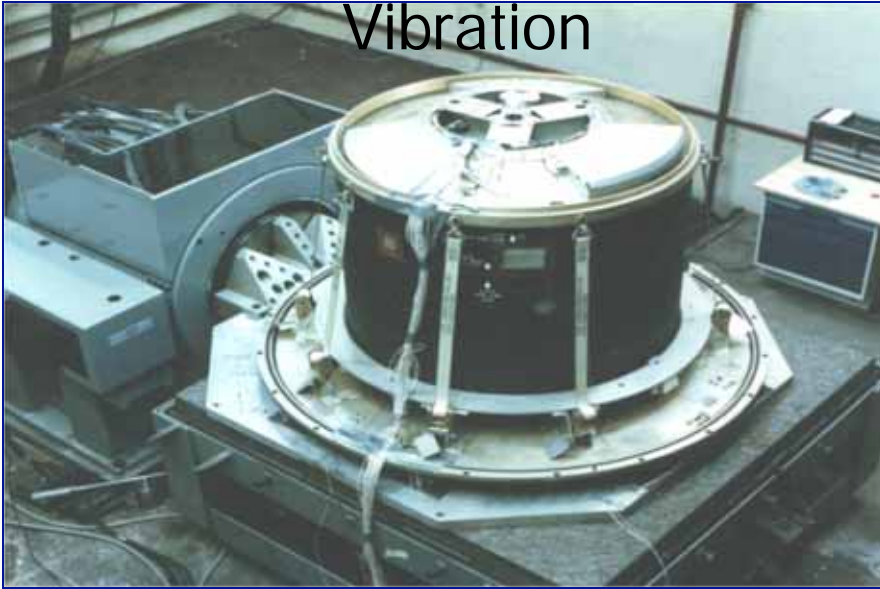
February 17, 2010



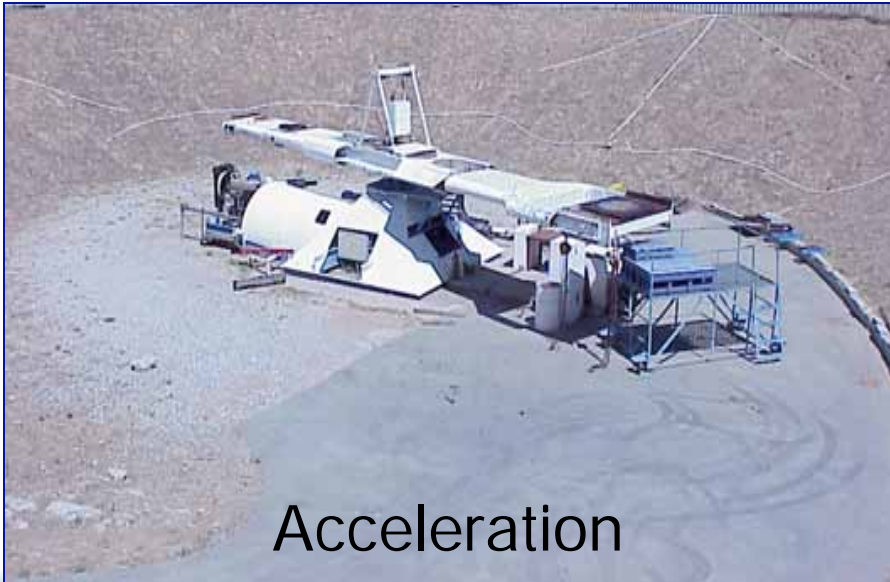
Company Overview

- ▶ NTS (NasdaqNM: NTSC) is an engineering services company providing engineering solutions and services ranging from a complete array of testing to product support
- ▶ Founded in 1961
- ▶ 759 Employees
- ▶ 17 North American testing locations plus locations in Japan, Germany and Vietnam

Vibration



Acceleration



Thermal Vacuum Chamber

Shock Testing

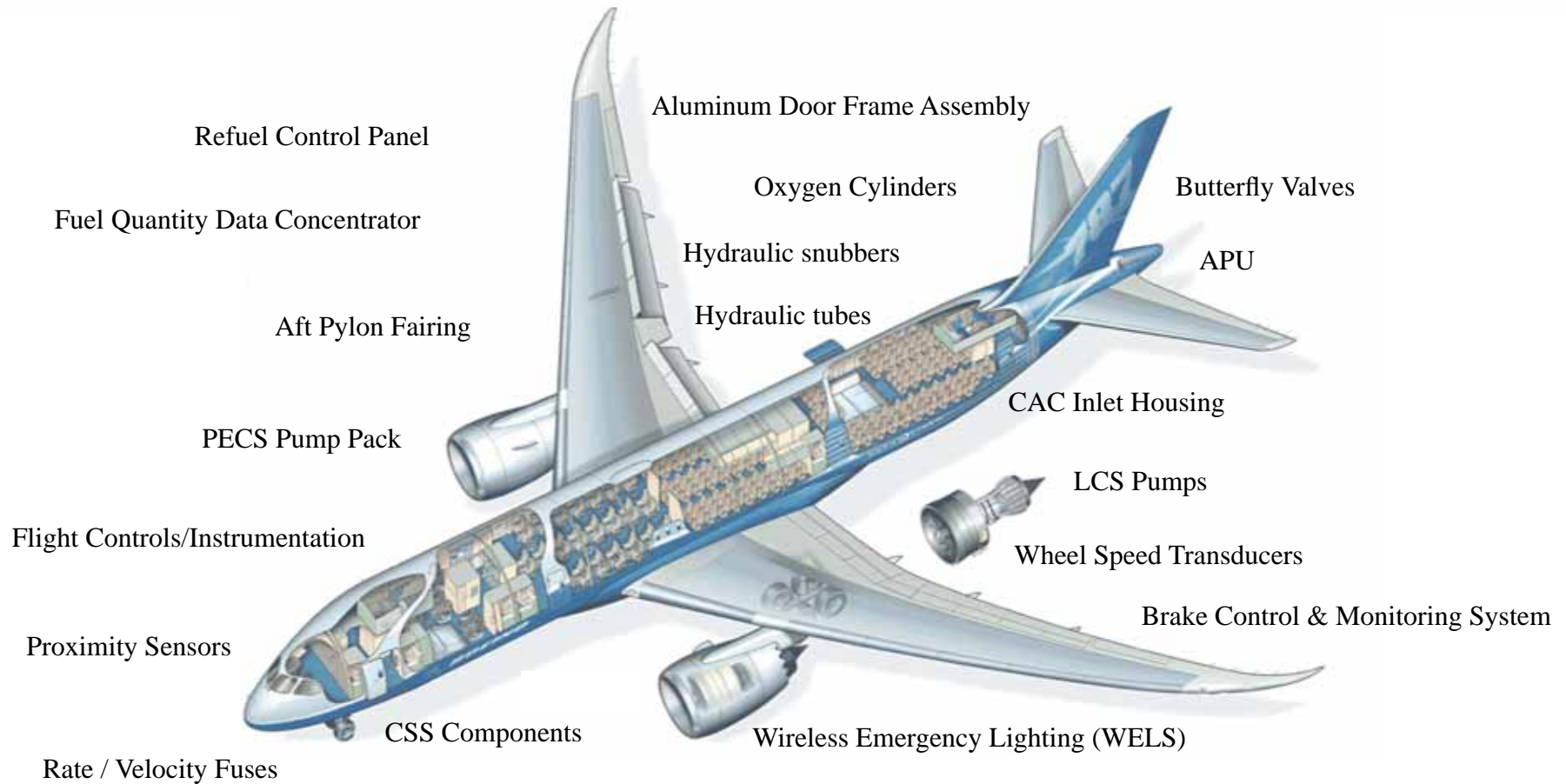


Thermal Testing



EMC/EMI Testing

NTS Testing on the 787



NTS Conducted More Than 30 Test Programs for 787 Partners and Suppliers

MOOG

GOODRICH
Honeywell

AMETEK[®]
Military & Aerospace Products

THALES

ADEL
WIGGINS
GROUP

TRAE AIRCRAFT

B/E
AEROSPACE

ROLLS
RR
ROYCE

GE

CRANE
AEROSPACE &
ELECTRONICS

PFW

Parker

Ducommun
Technologies

Rockwell
Collins

securaplane[®]
TECHNOLOGIES INC.



Hamilton Sundstrand
A United Technologies Company



Measurable Results (in thousands)

Metric	Fiscal Year* 2008	Fiscal Year 2009	Increase (Decrease)
Revenue Growth	100,857	119,920	19%
Revenue Per Employee	130	158	21%
Net Income Increase	2,615	3,640	39%
Cost of Goods Sold as a % of Revenue	74%	72%	(2%)
Client to Client Recommendations	74.5%	93.5%	25%

Backlog on a year-to-year comparison has increased 50%

*Fiscal year ends January 31

Improvement Journey

Results Improvements	How We Did It
Revenue growth	Enterprise approach to implementing lean. Balance approach to execute strategy.
Net income performance	Streamlined processes using Kaizen events. 6S techniques to modify and upgrade test suites.
Client satisfaction	Enhanced processes within the value streams and added new test capabilities.
Cost	Evaluated best practices across the 17 locations and developed standard work.
Sales Per Employee	Reinvesting in employee training, innovation and process improvement.

Contact Information

Thank you

William C. McGinnis

President/CEO

National Technical Systems, Inc

(818) 591-0776

bill.mc@ntscorp.com